

GRUPPO **A**INAI

10
YEARS
2009 - 2019

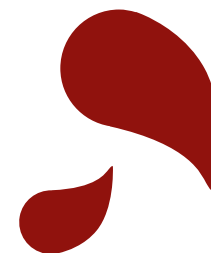
ITALY - NEW YORK - LOS ANGELES - SÃO PAULO

THE PROJECT

The project I VINAI is born from the great passion for wine that unites a circle of passionate producers of excellent winemaking from various regions of Italy with Francesco Scalia, a DOC Italian who is a dynamic expert of commerce, connoisseur of wines, creator and manager of the group, whom in 2008 united their strengths to bring forward this project to the rest of the world.

Francesco, throughout the years, has created a team of expert collaborators in problem solving and internal organization, which allows for a simple and fluent collaboration with all importers.

The attention and constant research for new opportunities offered every day by players, gives the Gruppo the possibility to promote a large portfolio of quality products, which in turn allows for the guarantee of the best cost/quality relationship available in the market. The GRUPPO I VINAI is based in Brooklyn, NYC. The headquarters for South America are located in the city of São Paulo, Brazil, guided by Egidio De Rosa, another DOC Italian, with expertise in marketing and international commerce, and extended experience in the hospitality and restaurant sector. For the west part of North America, Los Angeles was established as the regional headquarters for Gruppo I Vinai.





Since 2009 we aim to offer our customers the best proposals in the wine sector with particular attention to the birthplace of the vine itself, therefore preferring the native varieties. Our collections collect the best red, white and rosé wines, result of a careful selection of the vine. We believe in protecting and enhancing the Italian wine heritage that still makes us unique in the world. We also support the need for a wine to be tied to its homeland to better express itself.





After twenty-years experiences in the sector of export and a deep knowledge of the foreign and italian market, we are able to empathize with the client helping him selecting the most rapresentative italian wines. Today we have a wide range of products with more than 35 Italian winery from the Alps to the Mediterranean. Our points of strength are negotiation and quality.





OUR PRODUCERS

ABRUZZO TORRI CANTINE CALABRIA CRISERA' CAMPANIA MANIMURCI
EMILIA ROMAGNA GUALTIERI FRIULI CORMONS - LORENZON LAZIO
OLIVELLA LOMBARDIA BELON DU BELON - CANTINE VITEA MARCHE LANARI
PIEMONTE ANZIVINO - LA BRUCIATA - SYLLA SEBASTE PUGLIA IONIS
SARDEGNA TENUTA SMERALDA SICILIA FONDO DEI BARBERA - MADAUDO -
CAMBRÌA TOSCANA BOLGHERI PIU' - COLLI FIORENTINI - SOLARIA
TRENTINO ALDENO UMBRIA ROMANELLI VENETO BALAN - COL DI ROCCA -
SAVIAN - IL PIGNETTO



OUR COLLECTIONS

Our collections bring together wines of great quality with an intense color. All components are in perfect balance with each other and reach a great level of grace, taste and great finesse. Fresh and velvety, each of our line of proseccos is a choice of quality and refinement. Great is the care of design, realized to enhance the importance of these products born from the rich lands of Veneto.





GRUPPO
AINAI

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